

LEADERSHIP





NED MALIK

- CEO & Founder, Missing Middle Housing Fund, LLC
- Experience: Over 15 years in Real Estate Development and Construction.
- Educational Background:
 - B.Sc. in Engineering from George Washington University
 - M. Sc. in Business Administration from Johns Hopkins University
 - J.D., Law degree from DC School of Law
 - Certificate in Real Estate Development from George Mason University
- Licensing: Licensed Class A Contractor.
- Leadership: Founder of Green Building Group, leading in sustainable building practices.
- Regulatory Knowledge: Well-versed in relevant regulations and the local market.
- Proven Success: Demonstrated the Midsize Multifamily Opportunities through successful development projects.



AVISHKAR SABHARWAL

- Partner / Co-founder, Missing Middle Housing Fund, LLC
- Background: an immigrant physician from India, transitioned into real estate, building a significant portfolio of multifamily properties.
- Experience:
 - He ventured into the world of real estate, where he has methodically built a portfolio of multifamily properties
 - His journey through various investment methods, including day trading and cryptocurrency, honed his understanding of diverse financial markets, reinforcing his commitment to real estate.
- Strategic Initiatives:
 - Focuses on scaling his investments by transitioning towards larger asset classes while maintaining a diversified portfolio to mitigate market risks.
 - His strategic approach aims not only to expand his own financial freedom but also to create robust passive income streams for his investors.
- Vision: To provide financial security and freedom for his investors, enabling them to enjoy life with their families without financial stress.

EXECUTIVE TEAM



NED MALIK, JD/MsB Founder | CEO



AVISHKAR SABHARWAL,MD
Partner | Co-founder



ABE CHEHAB P.E.
Board of Advisors



LEO LEE, Realtor Board of Advisors



EWA KIELTYKA, Ms.EcoChief Operations Officer (Interim)



MAYUKH BIT, MBA
Chief Financial Officer (Interim)



KEN ROCHESTER, CCIM
Director of Business
Development



NADA HAMZA
Senior Interior Designer



JOAQUIN MOREIRA
Construction Manager



KC PRICE
Director of Architectural
Design

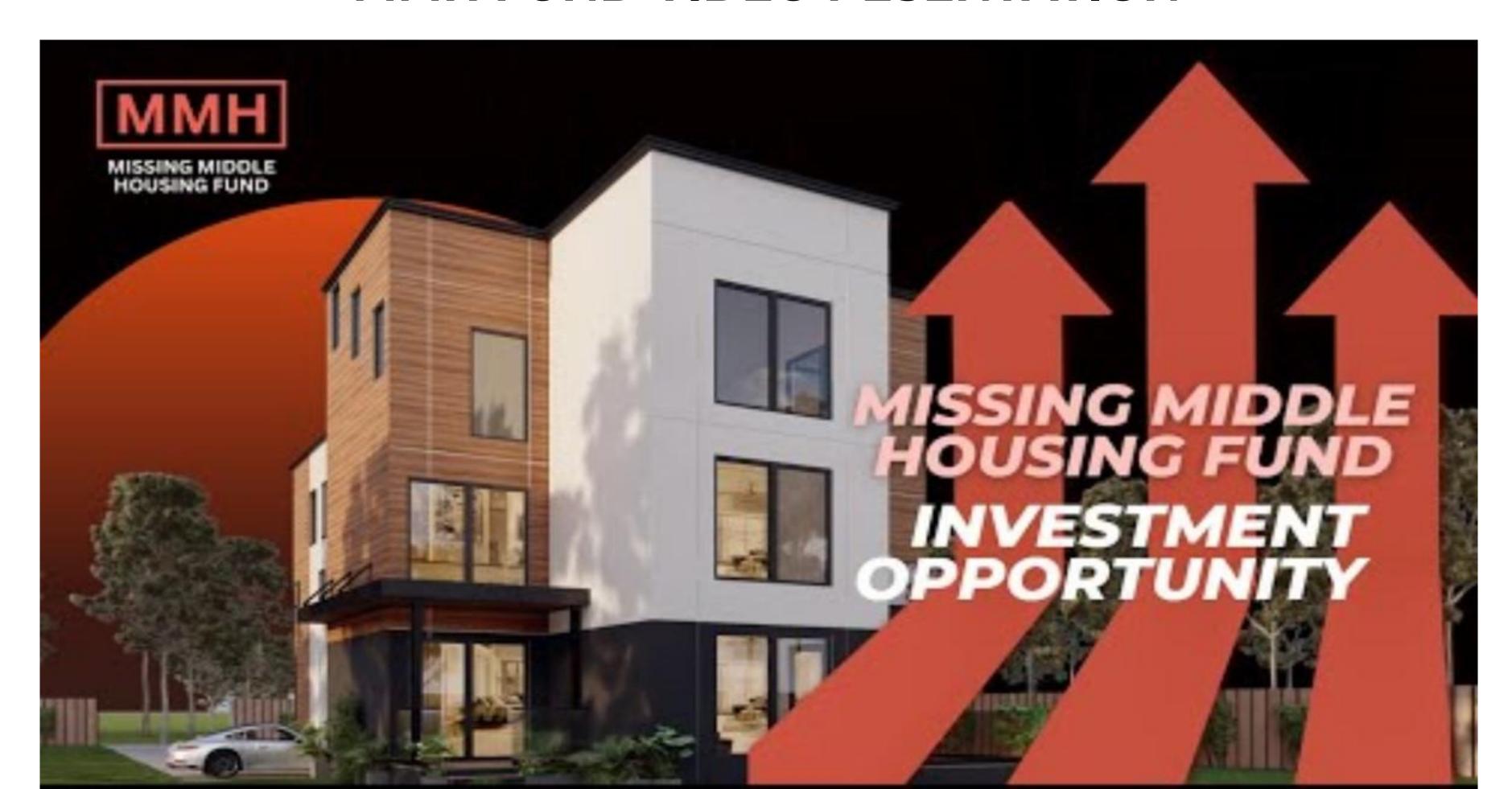


LEE E SMITH JR
Marketing / Sales



KAT AGUILAR SMITH
Marketing / Sales

MMH FUND VIDEO PESENTATION



EXECUTIVE SUMMARY

The Missing Middle Housing Fund (MMH Fund) is a diversified real estate investment initiative focused on sustainable, high-quality residential developments, including multifamily condominiums, luxury single-family homes, and medium-density housing. MMH Fund leverages recent zoning changes to offer a mix of housing types that meet market demand for both affordable and high-end options, creating value for investors while enhancing community character in the Washington, DC metro area. The fund's strategy includes acquiring and developing properties that incorporate green building practices, driving long-term value and environmental benefits. Through partnerships with local governments and organizations, MMH Fund also accesses incentives that support impactful community development.

FUND FEATURES

Diverse Portfolio

MMH Fund invests across multifamily, single-family, and medium-density projects, catering to various market segments and maximizing flexibility.

Sustainable Development

All projects incorporate green building practices, reducing environmental impact and operational costs while enhancing property value.

Community and Economic Impact

By engaging local partners, MMH Fund fosters neighborhood character, supports economic growth, and offers diverse housing options that meet evolving community needs.

Fund Summary

\$30M

Raise

\$100,000

Minimum Investment

8% Pref Rate of Return

70/30 Split

15% - 20%

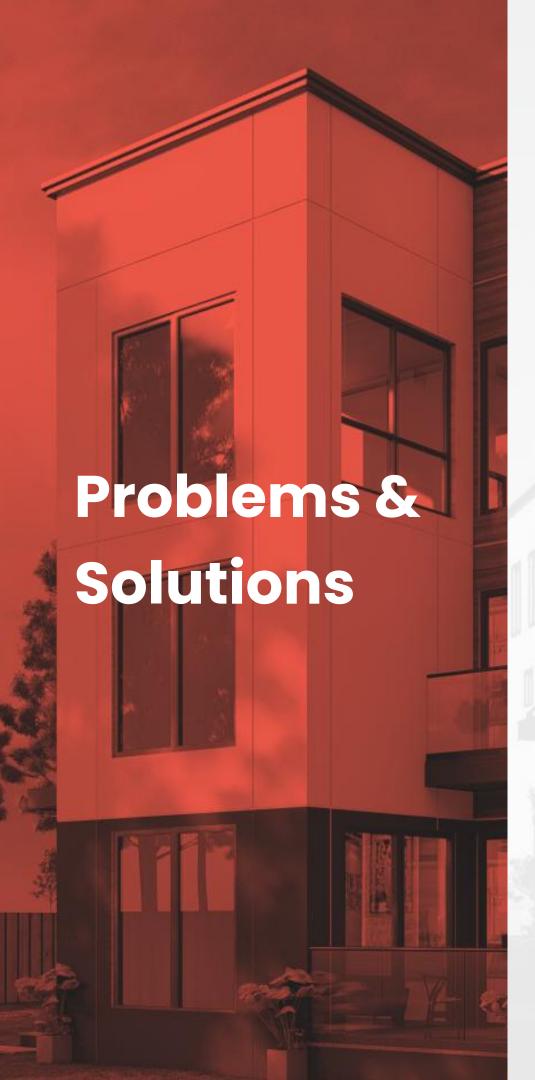
Target Avg. Return Per Annum

2-5 Years

Reinvest Automatically Holding Period

2x

Multiplier





PROBLEMS

Home Affordability Crisis

The high demand and low supply in the DC area leads to a limited range of affordable housing options.

Slow Development Process

Lengthy and costly traditional development processes hinder timely project completion, with local resistance slowing densification efforts.

Outdated Building Practices

Conventional construction methods often overlook sustainable and community-focused design, impacting environmental and social well-being.

SOLUTIONS

Affordable Housing Initiatives

Increases housing supply by promoting multi-family and condo conversions with modern, eco-friendly designs.

Collaborative Partnerships

Works with local governments, housing authorities, and nonprofits to facilitate resource access, approvals, and community engagement.

Focus on Sustainability

Implements green building practices, emphasizing energy efficiency, water conservation, and shared community spaces for sustainable growth.

ABOUT MISSING MIDDLE HOUSING FUND

The Missing Middle Housing Fund (MMH Fund) is dedicated to creating sustainable, high-quality housing that aligns with market demand while delivering strong investor returns. We focus on a diversified portfolio of multifamily, medium-density, and luxury single-family properties in Washington, DC, and high-demand surrounding areas. MMH Fund offers investors a unique opportunity to be part of a mission-driven approach that not only addresses today's housing needs but also enhances community value and environmental sustainability.

Our approach combines local expertise, sustainable construction practices, and scalable investment strategies, ensuring that every project meets high standards for both financial and social impact.

Economies of Scale

Think Global. Act Local.

Green and Sustainable Construction

KEY HIGHLIGHTS

Diverse Portfolio

Investing in both social impact projects and high-end single-family homes.

Local Assets Under Management

The MMH Fund manages real estate assets located within 25+ miles of Washington, DC, providing strategic access to a high-demand region.

Community-Enhancing Projects

MMH Fund's developments are designed to boost local economies, create vibrant neighborhoods, and provide diverse housing options that meet a range of needs in the community.

Track Record

25-30 Sites to Develop

Targeting 100+ homes.

100,000 households in the region

Target Market Size

15+ Years

Development Experience

Targeted Market Expansion

Focused on affordable and diverse housing solutions.

Risk & Considerations

Market downturns, supply chain disruptions, labor shortages, regulatory challenges, and unforeseen events like weather or protests may impact costs, timelines, and project completion.

INVESTMENT STRATEGY

INVESTMENT OPTIONS

Syndication Offerings (Direct Investment)

Investors can choose specific real estate assets from our pool of available and qualified real estate assets where they would like to deploy their capital.

Private Equity (Indirect Investment)

Offers access to multiple real estate assets, designed to provide consistent returns and mitigate risk for investors seeking both growth and stability.

Private Debt (Secured Investment)

Offers a secured private debt investment designed for accredited investors seeking steady returns with lower risk.

PRIME INVESTMENT AREAS

High Growth Potential

Invest in expanding areas with strong rental demand and appreciation potential.

Economic Resilience

Diversified job markets ensure stable income and property value retention.

Strong Community Infrastructure

Established schools, healthcare, and transit attract reliable tenants and buyers.

Investment Process Timeline

A streamlined, phased process from acquisition to exit, focusing on sustainable growth, cost control, and transparent returns.



Timeline may vary due to market conditions and regulatory changes. Past performance does not guarantee future results.

INVESTMENT PROCESS FLOW



ACQUISITION (SOURCE)

MMH Fund identifies
high-potential properties
through a network of
industry experts and
in-depth market analysis.
Each acquisition is chosen
based on growth potential
and suitability for
sustainable development.

Market Analysis

Strategic studies ensure selection of prime locations with strong growth potential.

Due Diligence

Comprehensive reviews mitigate risks and confirm alignment with fund goals.

ENTITLEMENT

After acquisition, MMH
Fund secures permits and approvals to prepare properties for development. This includes architectural planning and ensuring compliance with local regulations.

Design & Planning

Sustainable and community-focused designs are crafted by leading architects.

Permitting

Timely approvals ensure smooth progression, aligning with local codes.

CONSTRUCTION

MMH Fund oversees construction, focusing on quality, sustainability, and budget control. Project managers ensure timely completion, adhering to standards and maximizing efficiency throughout.

Project Oversight

Dedicated managers oversee timelines and standards.

Budget Control

Financial tracking keeps costs within scope and maximizes efficiency.

SALES & MARKETING

MMH Fund markets completed projects strategically, highlighting unique features. Targeted promotion attracts buyers and tenants, while efficient transactions ensure optimal returns.

Targeted Promotion

Properties are positioned to highlight unique and sustainable features.

Transaction Management

Contract and settlement processes are managed for optimal returns.

CLOSE OUT (EXIT)

MMH Fund finalizes all administrative and financial tasks. Detailed reporting and prompt distributions ensure transparency and fulfill commitments to investors with clarity.

Final Reporting

Detailed performance reports are provided to investors.

Investor Distribution

Returns are distributed with clear documentation, fulfilling all commitments.

MMH FUND PIPELINE



PIPELINE - GREEN BUILDING GROUP (FY 2025)

No.	<u>Address</u>	<u>Asset Class</u>	Asset Type	Hold Period	Acquistion+ Costs	<u>Development Costs</u> (Hard + Soft)	Total Project Cost (Est.)	Equity (50%)	<u>Debt (50%)</u>	<u>Target Sale</u> <u>Price</u>	Exp. Gains /Loss	Target IRR	Exp. Cap Rate	Exp. ROI	Multiplier (Yr1)
	Shirlington Gate	Multifamily Apartments 32	New Constr.												
	Road Arlington	Units Mix: 1BR/1BA,	Under Contract	5-10 Yr. Hold											
1	VA	2BD/1BA, 2BD/2BA	12/31/24	Rental	\$3,000,000	6,240,000	9,240,000	\$4,620,000	\$4,620,000	13007000	\$3,767,000	17.03%	8.05%	40.77%	1.41X
		Single Family Home. Zentih	New												
	5630 8th St. N.	Model. 6Bedrooms,	Construction. In	18-mos. For-											
2	Arlington, VA	6Bathrooms, 6,000 sf	permitting	Sale	\$1,000,000	1,320,000	2,320,000	\$1,160,000	\$1,160,000	2700000	\$380,000	n/a	n/a	16.38%	1.19X
		Single Family Home. Zentih	New												
	1519 Spring Vale	Model. 6Bedrooms,	Construction. In	18-mos. For-											
3	McLean, VA	6Bathrooms, 6,000 sf	permitting	Sale	\$1,000,000	1,320,000	2,320,000	\$1,160,000	\$1,160,000	2850000	\$530,000	n/a	n/a	22.84%	1.25X
		Single Family Home. Zentih	New												
	6214 Cottonwood	Model. 6Bedrooms,	Construction. In	18-mos. For-											
4	St. McLean, VA	6Bathrooms, 6,000 sf	permitting	Sale	\$1,200,000	1,375,000	2,575,000	\$1,287,500	\$1,287,500	3100000	\$525,000	n/a	n/a	20.39%	1.25X
	3615 N. Upland	Single Family Home. Danfortl	h												
	Street Arlington,	Model. 6Bedrooms,	Under Contract.	24-mos. For-											
5	VA	6.5Bathrooms, 7,621. sf	12/31/24	Sale	\$1,400,000	1,676,620	3,076,620	\$1,538,310	\$1,538,310	3600000	\$523,380	n/a	n/a	17.01%	1.17X
		Single Family Home. Zentih	New												
-		Model. 6Bedrooms,	Construction. In										_		
6	N. Arlington, VA	6Bathrooms, 6,000 sf	permitting	Sale	\$1,000,000	1,320,000	2,320,000	\$1,160,000	\$1,160,000	2700000	\$380,000	n/a	n/a	16.38%	1.16X
		Single Family Home. Danfortl													
b _		Model. 6Bedrooms,	Under Contract.					4	4			,	,		
7		6.5Bathrooms, 7,621 sf	 ' ' ' 	Sale	\$1,500,000	1,676,620	3,176,620	\$1,588,310	\$1,588,310	3800000	\$623,380	n/a	n/a	19.62%	1.19X
		Single Family Home. Danfortl		5.4											
		Model. 6Bedrooms,	Under Contract.		61 400 000	4.760.000	2.460.000	¢4 F00 000	¢4 500 000	2000000	¢640,000			20.250/	4 207
8	<u> </u>	6.5Bathrooms, 7,621 sf	12/31/24	Sale	\$1,400,000	1,760,000	3,160,000	\$1,580,000	\$1,580,000	3800000	\$640,000	n/a	n/a	20.25%	1.20X
		Single Family Home. Coastal	Under Centrest	24 mas Far											
0	•	Model. 3Bedrooms, 3.5Bathrooms, 3,450 sf	Under Contract. 12/31/24	Sale	\$1,000,000	2 817 500	3,817,500	\$1,908,750	\$1,908,750	8500000	\$4,682,500	n/a	n/a	122.66%	2.2X
9			12/31/24	Sale	\$1,000,000	2,817,500							II/ d	122.00%	۷.۷۸
		TOTAL			<u>\$9,500,000</u>	<u>\$13,265,740</u>	22,765,740	<u>\$11,382,870</u>	<u>\$11,382,870</u>	<u>\$31,050,000</u>	<u>\$8,284,260</u>				

Disclaimer: Returns are not guaranteed, subject to market condition and fluctuation. Not independently veried.

SWOT ANALYSIS



STRENGTH

- Expanding DMV Market
- Strong Team / Experience
- Committed to High-Performance, Sustainable Builds

THREATS

- Increasing Cost of Labor and Materials
- High Mortgage Interest Rates
- Tariff war

WEAKNESSES

- Lack of Strong Brand Recognition
- Lack of Capital
- Lack of Inventory of Available Land

OPPORTUNITIES

- Housing Shortage
- Demand for Green Housing
- Rising Property Values

COMPETITIVE ADVANTAGE

Market Opportunity

MMH Fund targets the growing demand for sustainable, moderate-density housing in Washington, DC. The company capitalizes on local demand for affordable, ecofriendly homes amidst rising housing needs.

Strategic Partnerships

MMH Fund has established relationships with industry-leading homebuilders, allowing seamless project execution and access to resources. Partnerships with DR Horton, Lennar, Toll Brothers, and David Weekly Homes strengthen our position in the market.

Target Markets

Focused on high-demand urban areas in Washington, DC, Maryland, and Virginia, MMH Fund operates where housing supply lags behind demand, ensuring strong occupancy and long-term value.

Execution Strategy

LENNAR

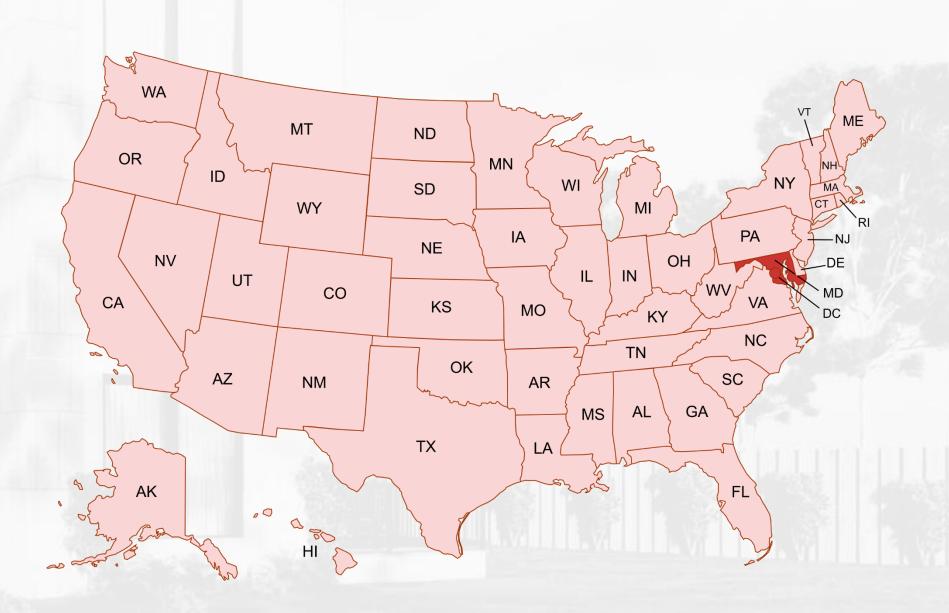
MMH Fund employs a rigorous sourcing mechanism, including an in-house marketing team to secure off-market deals, robust due diligence processes, and adherence to environmental and community-friendly development standards.



MONARCH

Target Markets

MMH Fund targets high-demand areas in the Washington, DC, Maryland, and Virginia (DMV) region. These locations are carefully chosen for their strong growth indicators and community-focused development potential, aligning with the fund's mission to create sustainable, affordable housing.



DMV TRIANGLE

Economic Engine of the Mid-Atlantic

The DMV region, encompassing Washington, D.C., Maryland, and Northern Virginia, is a vital hub for federal operations, tech industries, and cultural diversity. Its robust economy, driven by high-income professionals and a growing population, makes it one of the most influential metropolitan areas in the U.S.

The DMV Triangle

DMV Highlights

6.3M

Total Population Median Household Income 1,045/sq mi Population Density

DMV Economy

\$61,464

Per capita income

\$121,469

\$121,469

Median household income

7.9%

Persons below poverty line

DMV Housing

2,532,369

Number of housing units

\$574,000

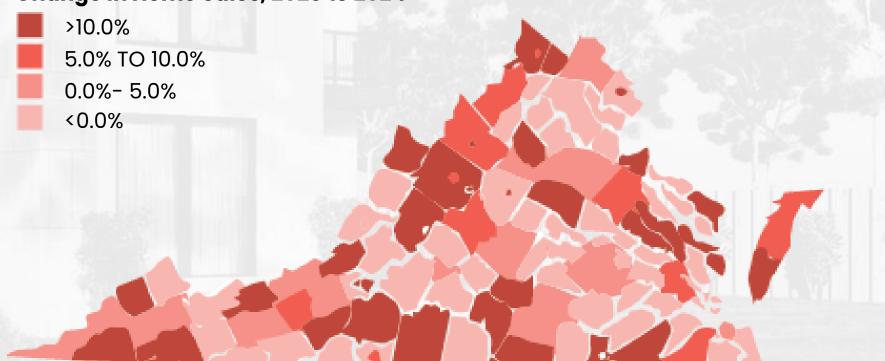
Median value of owner-occupied housing units

13.2%

Moved since previous year

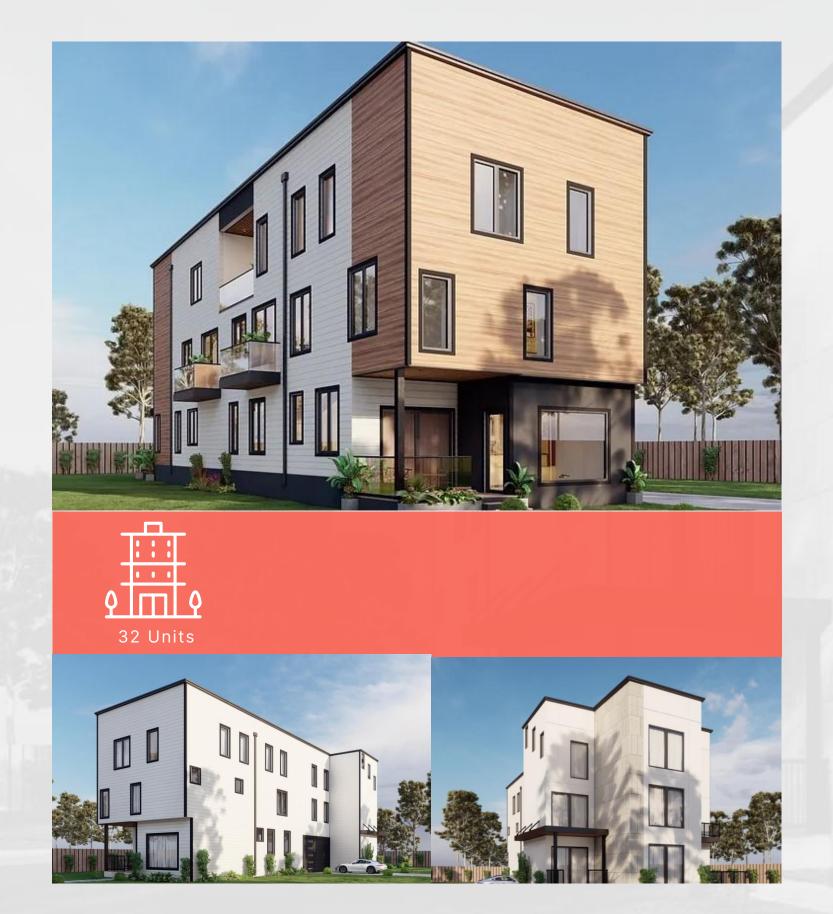
	Closed Sales			n Sales ice	Median Days on Market		
Local Markets	Apr'24	vs. Apr 23	Apr'24	Vs. Apr 23	Apr'24	Vs. Apr 23	
Mid-Atlantic	18,662	+7.6%	\$410,000	+7.6%	8 days	+0days	
Philadelphia Metro	5,207	+5.9%	\$365,000	+10.9%	9 days	-2 days	
Baltimore Metro	2,704	+7.7%	\$381,000	+5.8%	8 days	+1day	
Washington, D.C. Metro	4,518	+7.4%	\$640,000	+9.2%	6 days	-1 day	
Central Pennsylvania	2,023	+5.2%	\$270,000	+7.6%	7 days	+ 0 days	
MD/WV Panhandle	638	+15.0%	\$310,000	+10.7%	12 days	-3 days	
MD Eastern Shore	330	+7.8%	\$365,000	+5.8%	13 days	+3 days	
Del/Mar Coastal	789	+11.1%	\$412,500	+5.8%	27 days	+8 days	
Southern Maryland	408	-1.9%	\$448,250	+9.3%	10 days	-2 days	
North Central Virginia	1,518	+19.2%	\$480,000	+6.7%	6 days	+0 days	

Change in Home Sales, 2023 to 2024











Shirlington Gate Condos South Arlington

OVERVIEW

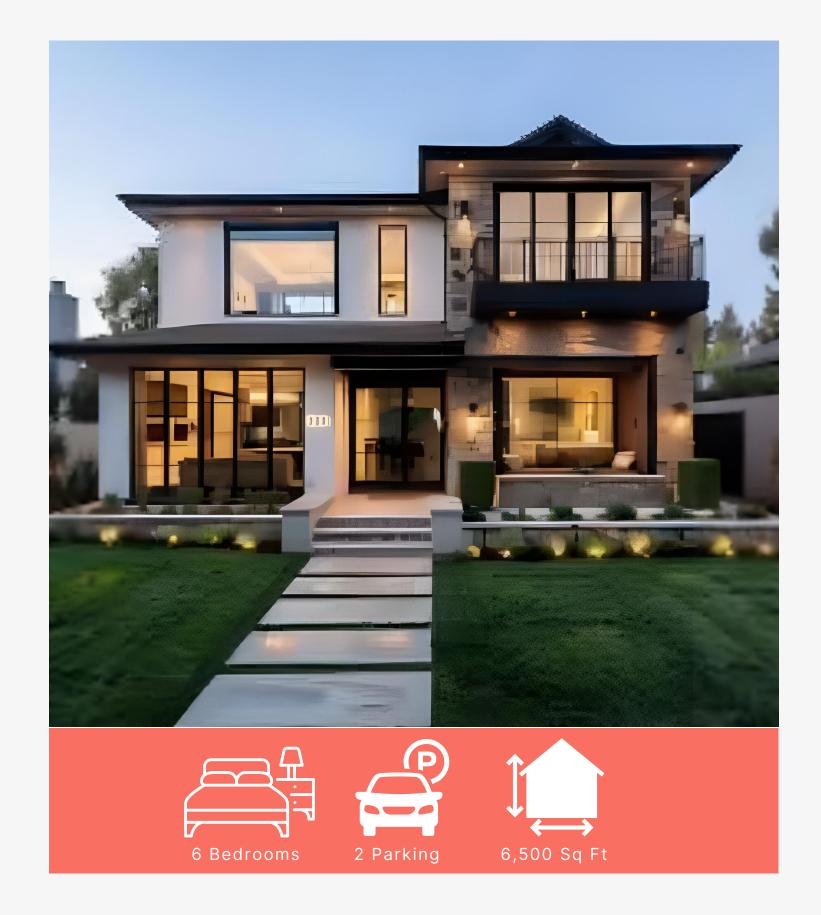
- New Multifamily project
- Opportunity for pro-rata ownership in a real estate asset
- **Project:** Convert single-family lot into multifamily apartment building
- Syndication Close date: 1Q25
- Target start date of construction: 1Q26
- Target Completion: 4Q27

INVESTMENT STRUCTURE

- Invest directly into Shirlington Gate LLC
- Part ownership in LLC and asset
- The Fund will also own part of the syndication.

OWNERSHIP & RETURNS

- Ownership: Share in Shirlington Gate LLC
- **Returns:** Based on pro-rata ownership, including rental income and property value appreciation
- **Fund Participation:** The Fund co-invests, aligning interests with investors.





5630 8th Street N Ballston Metro (Arlington, VA)

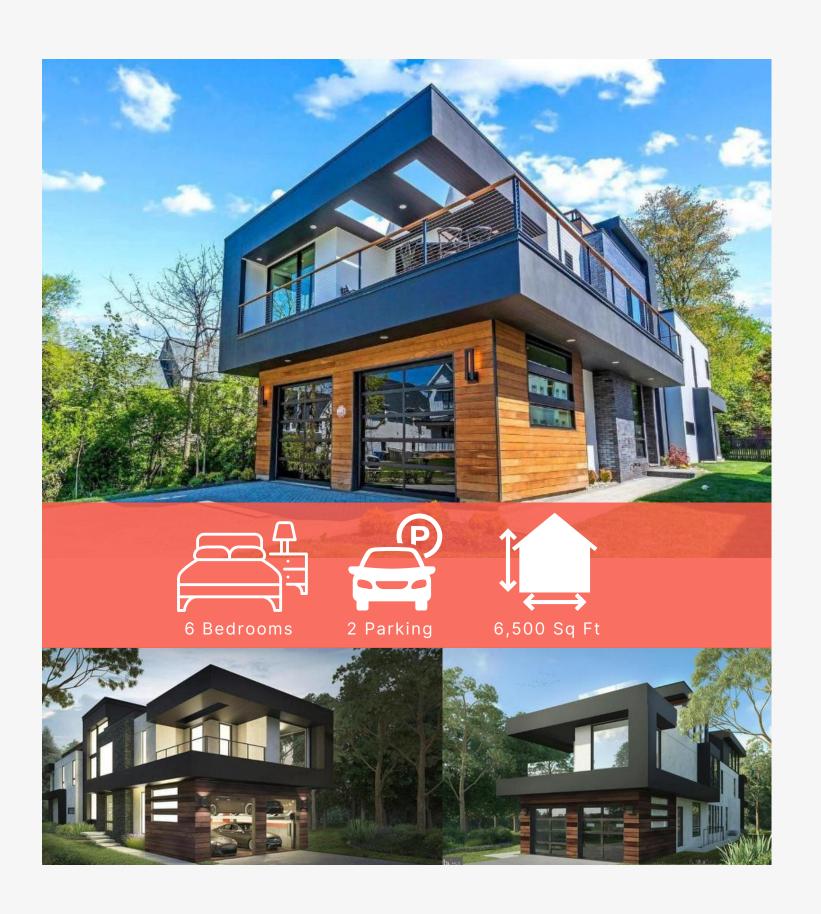
OVERVIEW

- Ownership is 5630 Eighth Street LLC
- Pro-rata ownership in a real estate asset
- **Project:** Single-family home development
- Construction period: 12 months
- Projected Sale: December 2025

INVESTMENT STRUCTURE

- Invest directly into the project
- Ownership includes part of the real estate asset
- The Fund will also own part of the syndication.
- Fund Participation: The Fund co-invests, aligning interests with investors.





1519 SPRING VALE AVENUE MCLEAN, VIRGINIA

OVERVIEW

- Ownership is 1519 Spring Vale LLC
- Pro-rata ownership in a real estate asset
- **Project:** Single-family home development
- Construction period: 12 months
- Projected Sale: December 2025

INVESTMENT STRUCTURE

- Invest directly into the project
- Ownership includes part of the real estate asset
- The Fund will also own part of the syndication.
- Fund Participation: The Fund co-invests, aligning interests with investors.





84 Units

Residential

Condos/Apt.









Retail



3 Floors, Subterrain Garage



Concrete/ Steel Type of Construction

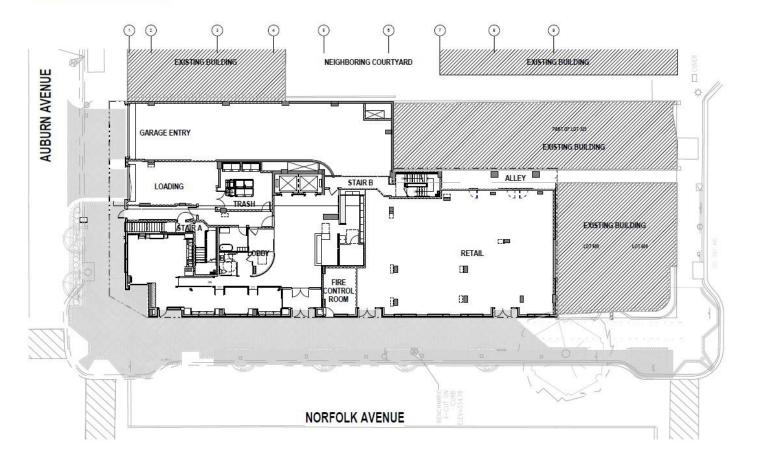
THE CLAIBORNE BETHESDA, METRO



BUILDING ELEVATIONS



SITE PLAN



EXECUTIVE SUMMARY

The Claiborne offers a prime investment opportunity at Bethesda Metro. This fully approved, *shovel-ready development* features 84 well-appointed residential units and ground-floor retail space, crafted to meet the area's demand for high-quality, convenient urban living. With all permits secured, The Claiborne provides investors with immediate entry into a market known for its stability and growth.

The Claiborne combines accessibility with elevated living standards. Designed to meet Bethesda's high standards for quality, this project is positioned to satisfy the strong demand for upscale residences, offering investors the potential for reliable income and lasting value in a resilient market.

FUND FEATURES

Prime Bethesda Location

Situated near Washington, D.C., with convenient access to key employers, transit options, and amenities.

Upscale Market Appeal

Tailored to meet Bethesda's high demand for quality residences, supporting strong occupancy and rental potential.

Growth-Oriented Investment

Positioned to benefit from Bethesda's steady market growth, offering stable income and potential long-term value.

Fund Summary

Raise of \$41.67M (\$7M for Acq. & \$34.67M Development)

30% Equity: \$12.5M

70% Debt: \$29M

\$1,000,000

Minimum Investment

8%

Preferred Return

70%/30%

Profit Sharing

5 Years

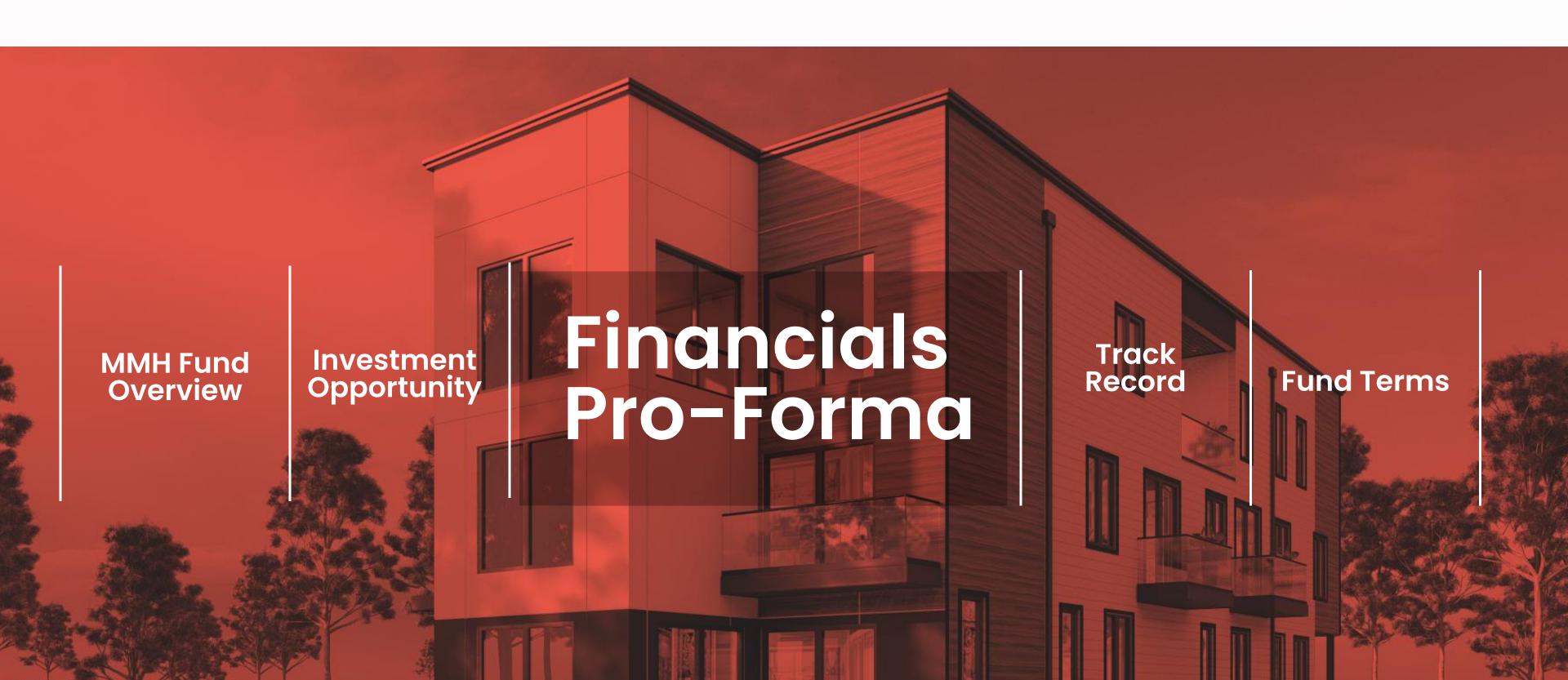
Minimum Hold Period

84 Resi Unit, 11-Story, 1-Retail & 73-Subterriean Parking

GFA: 95,831/SF (Above Ground)

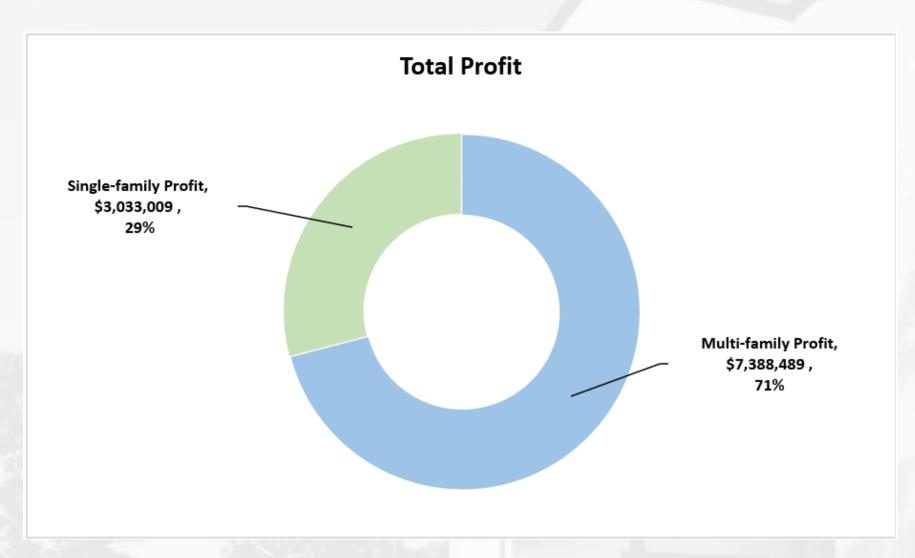
Total: 133,751/SF

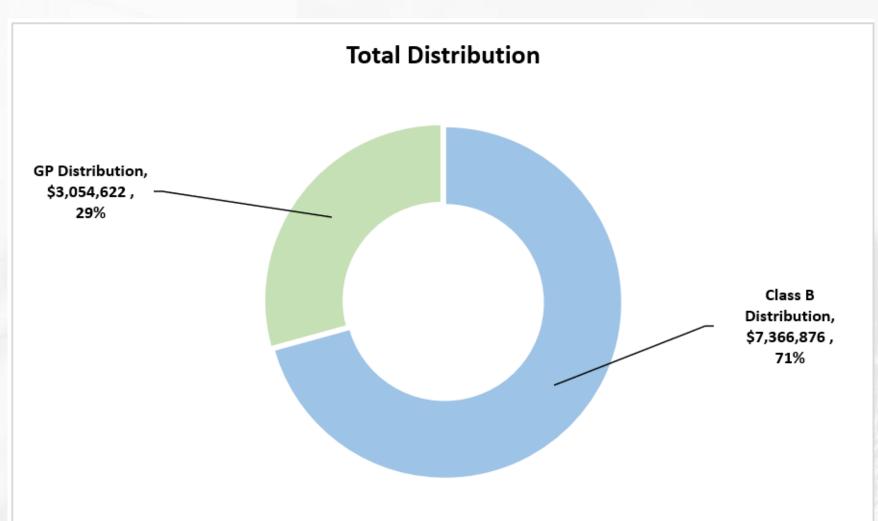






Financials Pro-Forma





This chart provides an overview of profit allocation by asset type. Multi-family properties contributed significantly, generating \$7,388,489 and comprising 71% of the total profits. In contrast, single-family properties accounted for \$3,033,009, representing 29% of the overall profit.

This chart shows the projected distribution of returns across investor categories.





TAX BENEFITS

Accelerated Depreciation Advantage

- Shortens depreciation timelines for building systems and interiors using cost segregation studies.
- Maximizes early tax-deductible losses, improving cash flow.

Pass-Through Tax Savings

- Structured as an LLC, the Fund passes depreciation losses to investors via **K-1 forms**.
- Reduces taxable income from passive investments, even for late-year contributions.

Projected 2024 Impact

- Millions in depreciation from new acquisitions shared among investors.
- Example: A \$40M project may deliver \$7-8M in depreciation benefits.

Additional Investor Perks

- 8% preferred return before profit sharing.
- Favorable 70/30 profit-sharing structure.







TRACK RECORD MULTIFAMILY HOMES





CAPITOL HILL

A Condo Conversion Project

of Units: 8

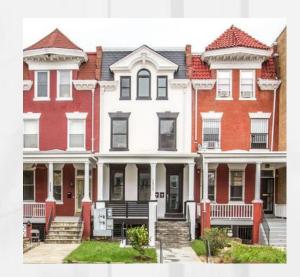
of Bedrooms: 2-3

Bathrooms: 1-3

of Floors: 4+Cellar

of Parking: 2

(v) Total Sq Ft. 8,0000



THIRTEENTH STREET

COLUMBIA HEIGHTS 3523

A Condo Conversion Project

of Bedrooms: 3

of Bathrooms: 3

of Powder Room: 1

of Library/Den: 1

of Parking Spot: 1

(v) Total Sq. Ft: 2,000



THIRTEENTH STREET

COLUMBIA HEIGHTS 2623

A Condo Conversion Project

Duplex | Basement, First Flr.

of Bedrooms: 3

of Bathrooms: 3

of Powder Room: 1

of Parking Spot: 1

Total Sq. Ft: 2,000



S STREET

SHAW

A Condo Conversion Project

2nd Level and New 3rd

of Bedrooms: 3

of Bathrooms: 3

of Living Room: 1

of Family Dining Room: 1

/) # of Deck: 1

TRACK RECORD LUXURY SINGLE-FAMILY HOMES





HANSBOROUGH MODEL

- # of Stories: 3
- Car Garage Capacity: 2-3
- # of Bedrooms: 6
- Total Sq Ft. 10,225-11,000



DANFORTH MODEL

- # of Stories: 3
- Car Garage Capacity: 3
- # of Bedrooms: 6
- Total Sq Ft. 7,673



BUCHANNAN MODEL

- # of Stories: 3
- Car Garage Capacity: 2-3
- # of Bedrooms: 7
- Total Sq Ft. 8,449-9,000



ROSEBERRY MODEL

- # of Stories: 3
- Car Garage Capacity: 2-3



ZENITH MODEL

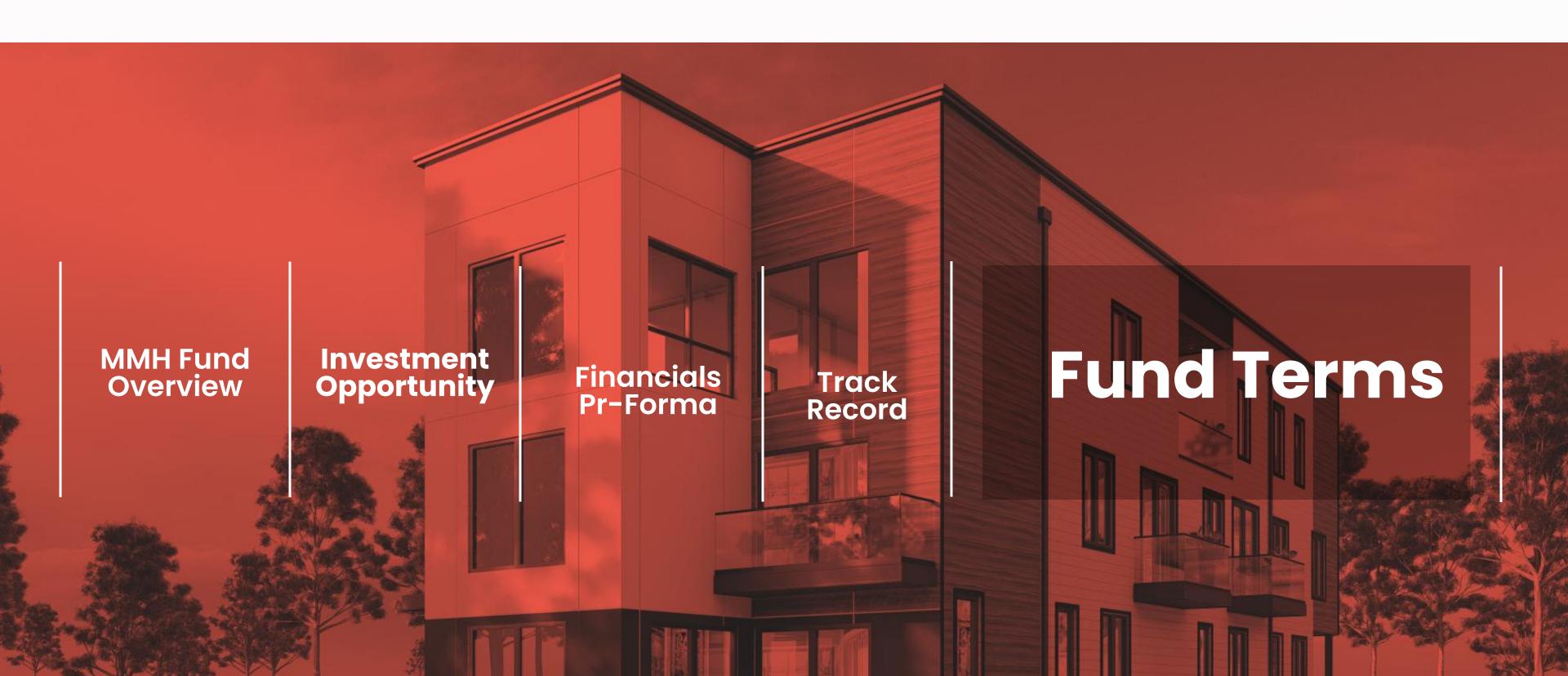
- # of Stories: 3
- Car Garage Capacity: 2
- # of Bedrooms: 6
- Total Sq Ft. 6,500



WRIGHTSON MODEL

- # of Stories: 3
- Car Garage Capacity: 2
- # of Bedrooms: 5
- Total Sq Ft. 5,700





Fund Terms

Private Equity

Opportunity Size

\$15M

Minimum Investment

\$100K

Returned to Investors

70% of Free Cash Flow

Holding Period

2-5 Years, Reinvest Automatically

Multiplier

2x

Private Debt

Seeking to Raise

\$15M

Minimum Investment

\$500K

Returned to Investors 8-12% per annum

Holding Period

5 Years





WATERFALL STRUCTURE

Hurdle Rate Method Used: IRR	Incentive	Distribution as %		
Partnership Distribution Assump	Breakdown	GP%	LP%	
Tier 1 (Pref + Return of Capital)	IRR Up to 8.0% IRR to LP	GP Promote	0%	100%
Tier 2 (Promote)	> 8.0% IRR to LP Up to 99% IRR to LP	25.0%	30%	70%

The Tier one Preferred partners realize an 8.0% return before any cash flows are distributed to the GP (MMH Fund)

While not a guarantee of a return, this ensures that you will receive your investment back + 8% before the GP receives any distribution.

The proceeds are to be automatically reinvested unless LP liquidates investment.



MMH FUND RETURNS

5 Year Timeline of a Priority Investment Position in Multifamily Assets with a Targeted 15%-20% ROI.

Year	Returns				
Year 0	\$100,000 Investment				
Year 1	\$20,000* Accrued				
Year 2	\$20,000* Accrued				
Year 3: End	\$160,000 (Principal + Interest)				
Year 4: End	\$180,000 (Principal + Interest)				
Year 5: End	\$200,000 (Principal + Interest)				

Disclaimer: Returns are not guaranteed, subject to market condition and fluctuation.

